



# Affiliate Partnerships - CPA

## Full Service



We work directly with your client from implementation to ongoing servicing and support. We'll get to know your client on a first name basis. You'll earn residual income without servicing. Our support teams have earned hundreds of 5 star reviews on facebook and Google Reviews.

## Tier 2 Support (optional)



Some of our CPA partners want to continue to provide the direct tier one servicing to their payroll clients. You can choose which clients you want us to not communicate with directly.

## Officer Wage/Child, and Live Payrolls



Easily manage your payroll tax strategies by streamlining payroll processing with our 5-day funding auto-payroll. We make your life a little easier as payrolls run automatically each month. We are a full featured human capital management company so we can handle all your clients no matter the size and feature requirements.

## One Login



Access all your clients payroll information with one login. You will be able to process payrolls, generate/view reports, change salaries, add new hires, update banking information, update deductions, view w-2/3s, quarterly and annual returns, and much more on any operating system, phone, tablet, or PC 24/7.

## Wholesale Rate, Residual Income and Ownership



We set a low wholesale rate that allows you to add to so that you control the final retail price. Our rates are low enough that you'll always be able to add cost above and beyond. In fact, our partners make an average of 42% of the revenues. Revenues are paid monthly as earned and are accompanied with a detailed revenue statement. You own your portion of the revenues. You can sell your revenues to us or to another Affiliate Partner at market rates.

## Payroll Taxes



Once payrolls are submitted, we draft the clients' bank accounts for direct deposit net check amounts, payroll taxes, and fees. We process direct deposits, third party checks, make federal state, and local payroll tax deposits, and we file all payrolls taxes. We share liability with our clients; if we make late tax deposits or file late and it's our fault, we cover the penalties/interest.

## Sales Support and Partner Portal



We understand that you are selling payroll to help increase sales of your core business. We also understand that you may need support in closing new payroll deals. As an affiliate partner, you have access to our direct sales team who is ready and eager to help you close deals. We provide you with marketing, quoting, and sales resources on our partner portal so you don't have to recreate the wheel.